

### Market Watch

For All QDAR Member Inquiries: (613)969-7873 / For All Media/Public Inquiries: (613)969-7873

January 2015

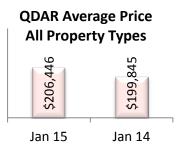


#### President Jamie Troke's Comments:

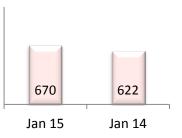
January numbers show there were 159 overall units sold compared to 145 sold for January 2014. The Residential portion of the sold units was 132 in 2015 and 126 in 2014.

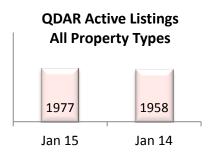
The January Average Residential Sale price in 2015 was slightly higher than 2014, coming in at \$215,150 compared to \$207,135 last year, reflecting an increase of 3.9%. January also showed an increase in new Residential listings compared with last year, with 492 in 2015 and 425 in 2014.

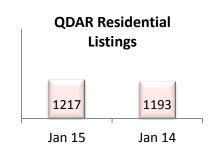
The market is off to a solid start. Interest rates are still trending downward making it a great time to consider real estate investment. Believe it or not Spring is just around the corner and it is never to early to be prepared for a busy year. So if you are planning to make a change in 2015, visit our new & improved public website <a href="Quinte-MLS.com">Quinte-MLS.com</a> and consult with one of our local knowledgeable REALTORS® today.



### New QDAR Listings All Property Types







### Economic/Mortgage Indicators

January 2015 - 2.85%

Prime Rate\*

Conventional Mortgage\*

1 year - 3.14%

3 year - 3.44%

5 year - 4.79%

#### Sources and Notes:

\*Bank of Canada, Rates for most recently completed month

#### QDAR Non-Residential Listings



#### All Above figures reflect all transactions, including outside QDAR jurisdiction

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	Sa	ales –	All Property	Types				Sales	s – Residential			
\$0 to \$99k	27	units	representing	16.98%	of sales	\$0 to \$99k	13	units	representing	9.85%	of sales	
\$100k to \$159k	28	units	representing	17.61%	of sales	\$100k to \$159k	25	units	representing	18.94%	of sales	
\$160k to \$199k	30	units	representing	18.87%	of sales	\$160k to \$199k	29	units	representing	21.97%	of sales	
\$200k to \$259k	33	units	representing	20.75%	of sales	\$200k to \$259k	32	units	representing	24.24%	of sales	
\$260k to \$349k	30	units	representing	18.87%	of sales	\$260k to \$349k	25	units	representing	18.94%	of sales	
\$350k to \$399k	3	units	representing	1.89%	of sales	\$350k to \$399k	2	units	representing	1.52%	of sales	
\$400k to \$499k	5	units	representing	3.14%	of sales	\$400k to \$499k	4	units	representing	3.03%	of sales	
\$500k to \$749k	2	units	representing	1.26%	of sales	\$500k to \$749k	1	units	representing	0.76%	of sales	
\$750k to \$999k	1	units	representing	0.63%	of sales	\$750k to \$999k	1	units	representing	0.76%	of sales	
\$1,000,000 +	0	units	representing	0.00%	of sales	\$1,000,000 +	0	units	representing	0.00%	of sales	
	159			100%			132			100%		
Municipality	# Average Days On Market of Solds			Municipality # Ave			# Average	Days On M	arket of Solds			
Belleville	# Average Days On Market of Solds			Belleville				87				
Brighton			•	0		Brighton				91		
Centre Hastings						Centre Hastir	ngs			94		
Cramahe	0				Cramahe			96				
Madoc Twp	0			Madoc Twp			54					
Marmora and Lake				0		Marmora and	d Lake			189		
Outside Board				55		Outside Boar				82		
Trent Hills				0		Trent Hills	<b>-</b>			416		
				_		Prince Edwar	· d			75		
Prince Edward	176				Quinte West				7 <i>5</i> 59			
Quinte West	83			· ·				108				
Stirling/Rawdon	0 190			Stirling/Rawdon								
Tweed Munic			1			Tweed Munic	5			98		
Tyendinaga	۸			0		Tyendinaga		_		45		
	Avei	rage	1	47	'	•		Avera	ge	87		

Above figures reflect all transactions, including outside QDAR jurisdiction

Trademarks are owned or controlled by the Canadian Real Estate Association (CREA) and identify real estate professionals who are members of CREA (REALTORS®) and/or the quality of services they provide (MLS®).



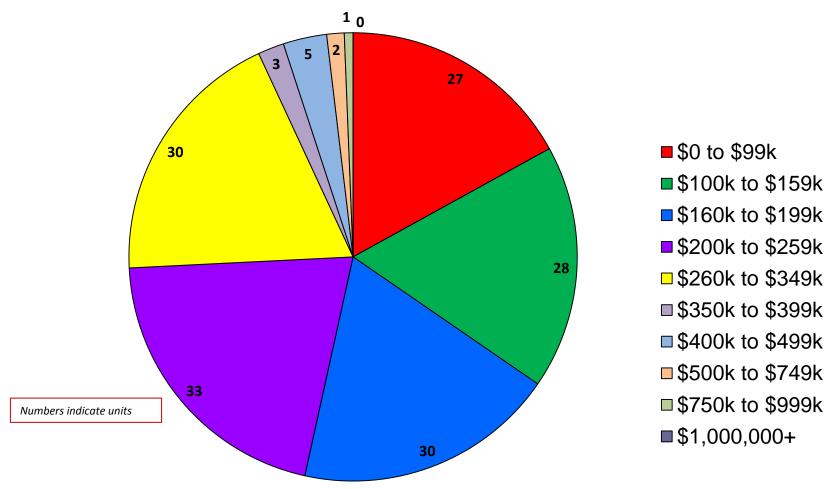


Association of REALTORS® Inc.

January 2015

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### **Sales - All Property Types**



Above figures reflect all transactions, including outside QDAR jurisdiction



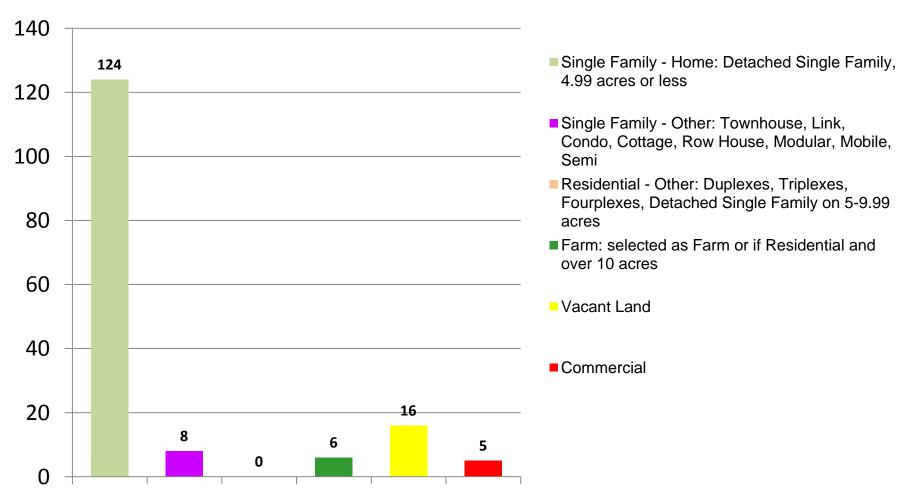


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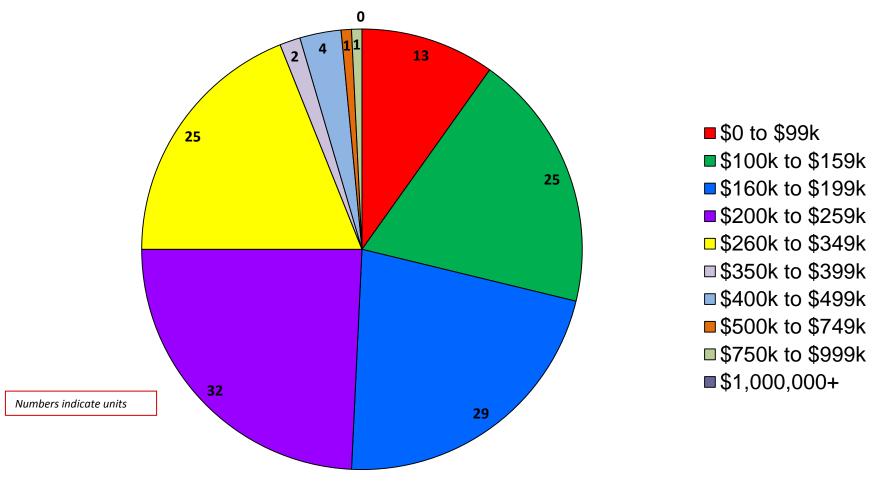


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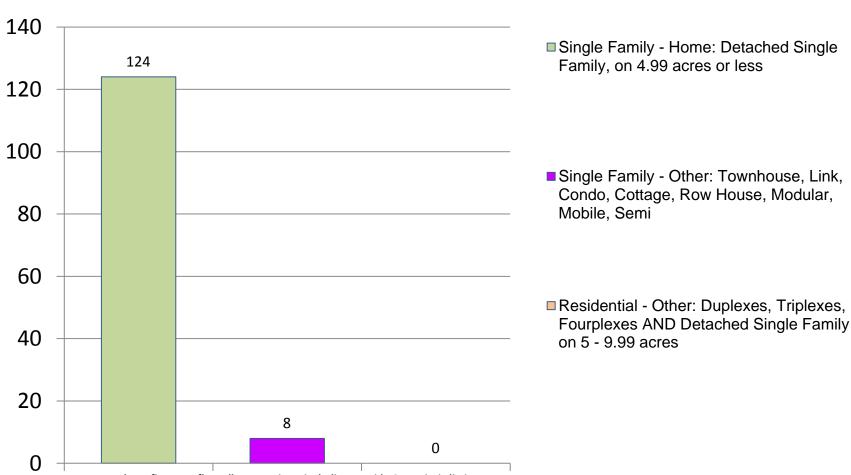


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### Sales - Residential



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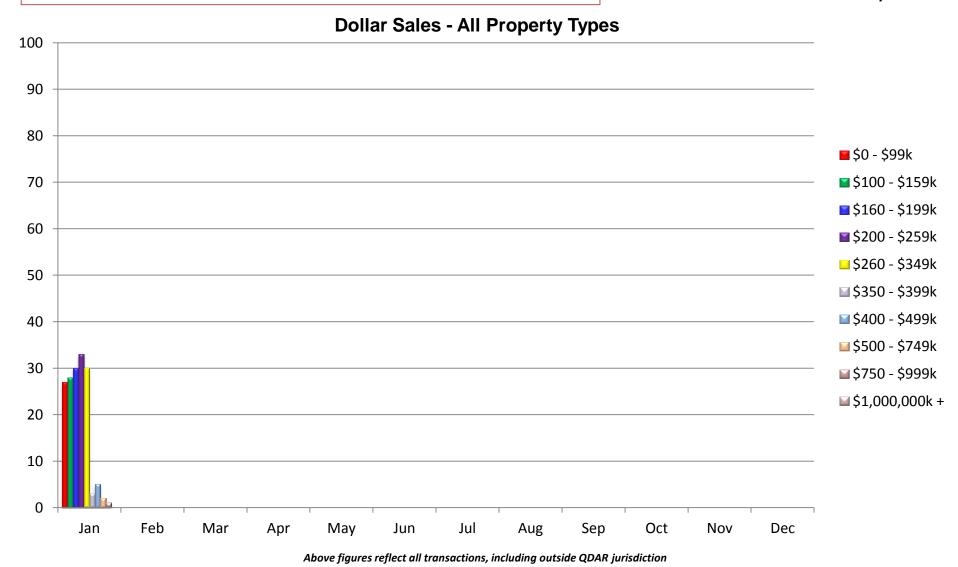




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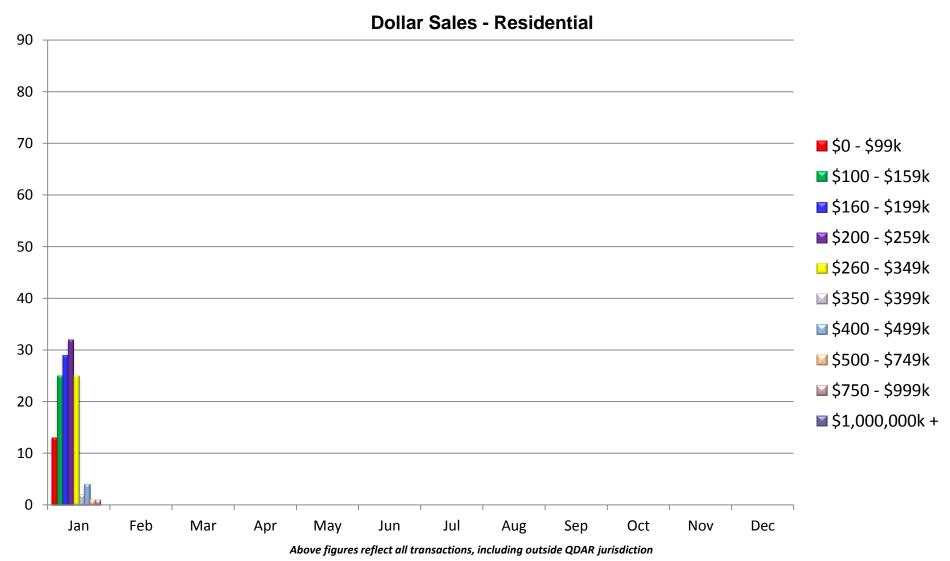




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#### Statistical Information\*

	2015	2014	% Change
Dollar Sales - All Property Types - for January, 2015	\$32,824,885	\$28,977,485	13.3%
Dollar Sales - Residential - for January, 2015	\$28,399,735	\$26,098,985	8.8%
Listings - All Property Types - for January, 2015	670	622	7.7%
Listings - Residential - for January, 2015	492	425	15.8%
Sales - All Property Types - for January, 2015	159	145	9.7%
Sales - Residential - for January, 2015	132	126	4.8%
Average Res. Sold for January, 2015	215,150	207,135	3.9%
Average Sold for January, 2015	206,446	199,845	3.3%
Total Active Residential	1,217	1,193	2.0%
Total Active Non-Residential	760	765	-0.7%
Total Active Listings	1,977	1,958	1.0%

Above figures reflect all transactions, including outside QDAR jurisdiction

\*Statistical information including the dollar sales volume, # of sales, # of listings, days on the market and average sale prices are based on firm transactions entered into the QDAR MLS® system between the first and last day of the month or the period reported.

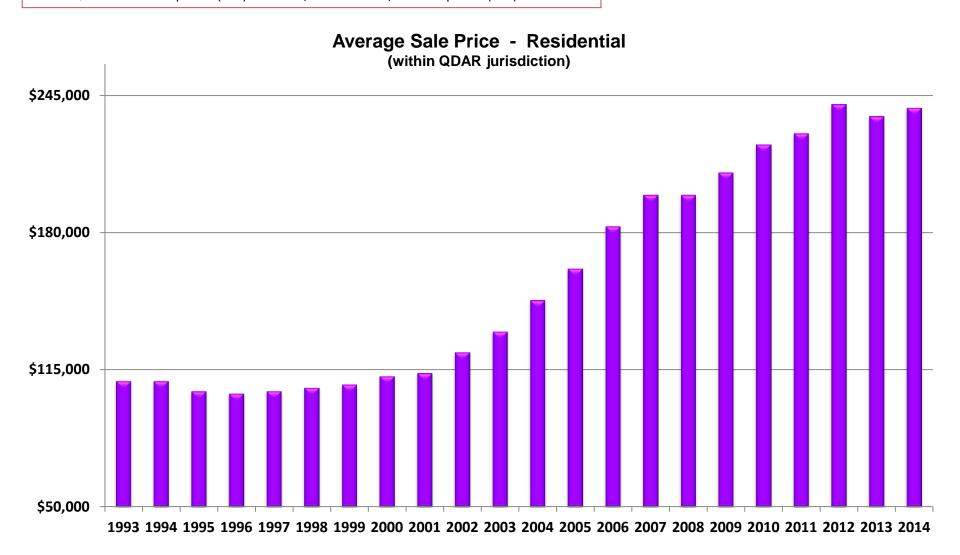
MLS® is a co-operative marketing system used only by Canada's real estate Boards to ensure maximum exposure of properties listed for sale.

The Quinte & District Association of REALTORS® Inc. is an Association of approximately 380 Ontario licensed REALTORS®. QDAR MLS® includes the Greater Quinte Region of Belleville, Quinte West, Prince Edward, Madoc, Marmora, Stirling, Tweed, Brighton, Trent Hills, Colborne, and Deseronto along with surrounding communities.





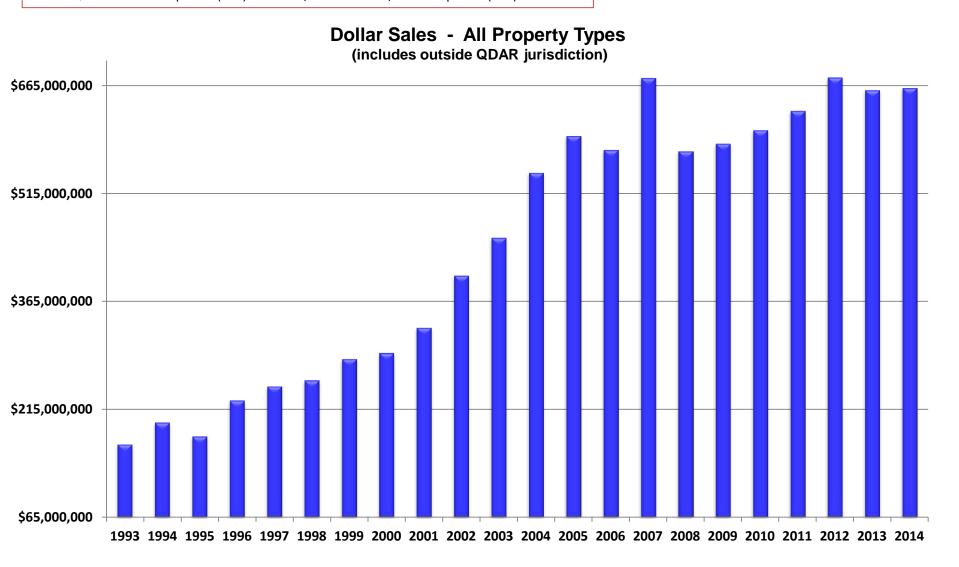
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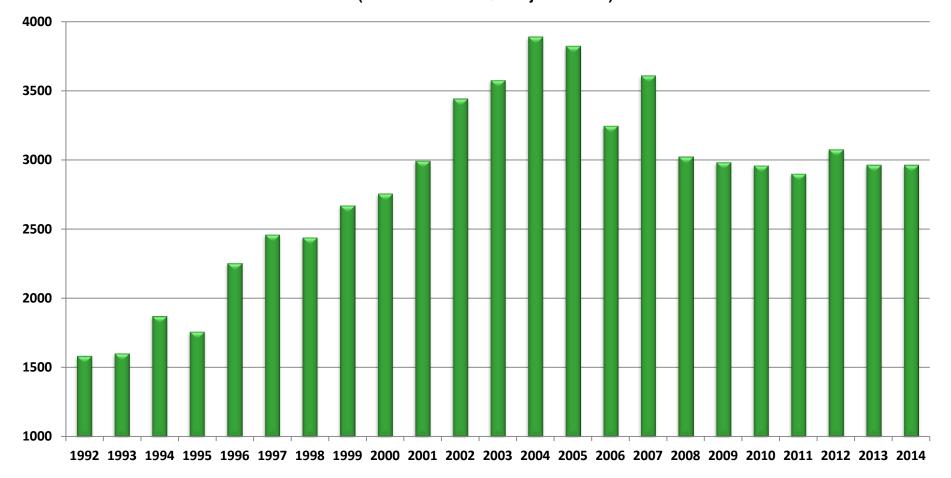






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### Number of Sales - All Property Types (includes outside QDAR jurisdiction)







## Market Watch

For All QDAR Member Inquiries: (613)969-7873 / For All Media/Public Inquiries: (613)969-7873 ELZIVIR MARMORA MADOC TRENT HILLS CENTRE HASTINGS STIRLING RAWDON TYENDINAGA MOHAWK TERRITORY BELLEVILLE **DESERONTO** QUINTE WEST CRAMAHE TOWNSHIP CFB TRENTON BRIGHTON COLBORNE PRINCE EDWARD COUNTY **ONTARIO** Montreal OTTAWA • QDAR **Lake Ontario** Toronto LAKE ONTARIO Rochester **NEW YORK**